MB-920^{Q&As}

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

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QUESTION 1

HOTSPOT

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	0	0
You can cleanse and analyze customer data from multiple sources.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	0	0
You can cleanse and analyze customer data from multiple sources.	0	0
Reference: https://docs.microsoft.com/en-us/dynamics365/customer-insights/audience-insi	ghts/overview	

QUESTION 2

HOTSPOT

A company plans to use Dynamics 365 Supply Chain Management.



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Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Lean manufacturing processes produce only what is needed to meet customer demands.	0	0
Lean manufacturing processes rely on recipes, ingredients, and formulas to mix ingredients in specific proportions.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	No
Lean manufacturing processes produce only what is needed to meet customer demands.	0	0
Lean manufacturing processes rely on recipes, ingredients, and formulas to mix ingredients in specific proportions.	0	0
Reference: https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supplymanagement/9-manufacturing	y-chain-	

QUESTION 3

HOTSPOT

A company plans to implement Dynamics 365 Human Resources.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	0	0
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	0	0
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	0	0
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	0	0
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	0	0
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-personnel- illness-information	maintain-employee-ir	njury-

QUESTION 4

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution.

You need to recommend a product to the company.

What should you recommend?

A. Dynamics 365 Sales

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- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

Correct Answer: D

QUESTION 5

HOTSPOT

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

Calculate aged balances by customer.

Create customer invoices that are not related to sales orders.

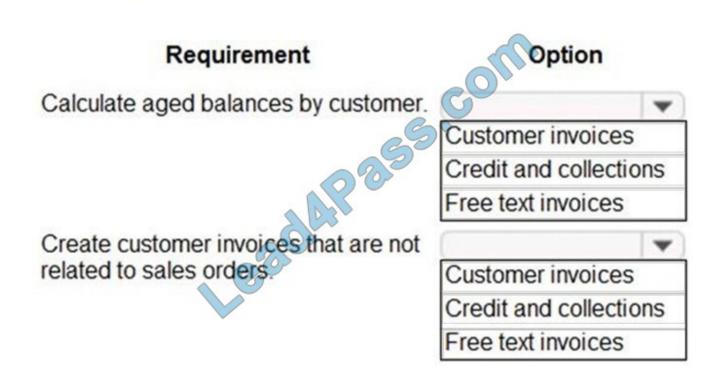
You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

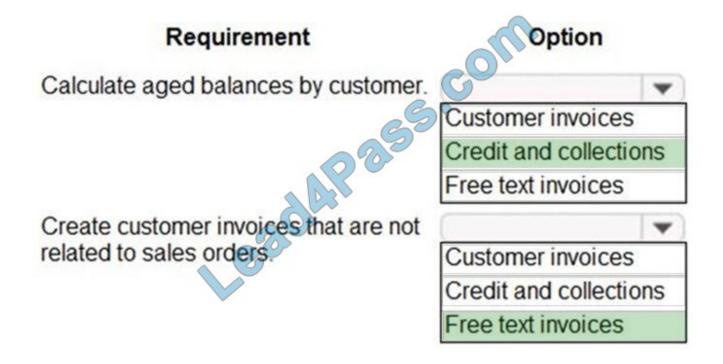
Answer Area



Correct Answer:



Answer Area



Reference: https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts-receivable

https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices-and-proforma-invoices

QUESTION 6

HOTSPOT

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

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Answer Area

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	0	0
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	Na
	100	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	_	0
one legal entity to submit expenses for another legal entity in	_	0
one legal entity to submit expenses for another legal entity in the same organization. The Expense management mobile workspace allows workers	0	0

QUESTION 7

HOTSPOT

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	0	0
Automatic notification for approval when an invoice created is higher than \$10,000.	0	0
Scheduled generation of financial statements.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	No
Statements Configure separation of duties for tasks that must be performed by different users.		No O
Configure separation of duties for tasks that must be performed		
Configure separation of duties for tasks that must be performed by different users. Automatic notification for approval when an invoice created is		
Configure separation of duties for tasks that must be performed by different users. Automatic notification for approval when an invoice created is higher than \$10,000.	0	0

QUESTION 8

HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

You need to recommend a capability that meets each requirement.

Which capability should you recommend? To answer, select the appropriate option in the answer area.



NOTE: Each correct selection is worth one point.

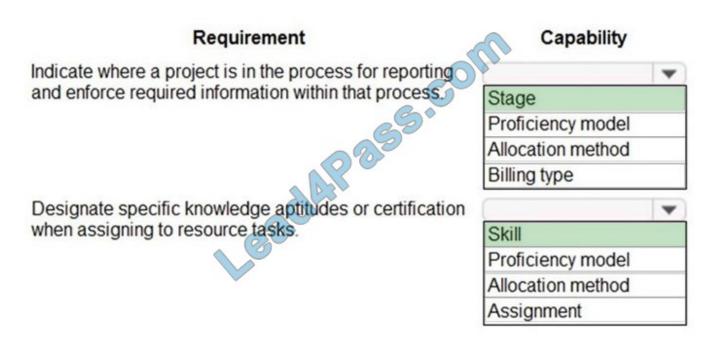
Hot Area:

Answer Area



Correct Answer:

Answer Area



Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/project-stages



https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/resource-management-skills-proficiency

QUESTION 9

A company plans to implement Dynamics 365 finance and operations apps. The company wants to integrate Microsoft Teams with these applications.

Which three platforms support Microsoft Teams integration? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Dynamics 365 Commerce
- B. Power BI
- C. Microsoft Dataverse
- D. Dynamics 365 Customer Engagement (on-premises)
- E. SharePoint Online

Correct Answer: ABE

Reference: https://docs.microsoft.com/en-us/dynamics365/teams-integration/teams-integration

QUESTION 10

HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	0	0
You can create a payment proposal to select a set of invoices to pay for a payment batch.	0	0

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Correct Answer:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	0	0
You can create a payment proposal to select a set of invoices to pay for a payment batch.	0	0

Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order

https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/create-vendor-payments-payment-proposal

QUESTION 11

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales.

Different processes are used for each type of order source.

You need to ensure that you can support each type of sale.

What should you recommend?

A. case management and loyalty programs

B. a mobile app and online sales

C. a retail store, an online store, and a call center

D. a mobile app and a credit card gateway

Correct Answer: C

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online

QUESTION 12

DRAG DROP

A company plans to implement Dynamics 365 Supply Chain Management.

Match each manufacturing strategy to its definition.



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To answer, drag the appropriate manufacturing strategy from the column on the left to its definition on the right. Each manufacturing strategy may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

Select and Place:

Manufacturing strategies	Answer Area	
Make-to-order	Definition	Manufacturing strategy
Make-to-stock	Calculate minimum quantities required to replenish inventory based on historic consumption.	Manufacturing strategy
Configure-to-order		
Engineer-to-order	Trigger expensive steps of the value chain by using a sales order or transfer order.	Manufacturing strategy
	Create a prototype item based on specific requirements.	Manufacturing strategy

Correct Answer:

Manufacturing strategies	Answer Area	
	Definition	Manufacturing strategy
	Calculate minimum quantities required to replenish inventory based on historic consumption.	Make-to-stock
Configure-to-order	inventory based of historic consumption.	
	Trigger expensive steps of the value chain by using a sales order or transfer order.	Make-to-order
	Create a prototype item based on specific requirements.	Engineer-to-order

Reference: https://docs.microsoft.com/en-us/dynamics 365/supply-chain/production-control/production-process-overview

QUESTION 13

A customer owes two vendors \$500 each for services performed. The customer wants to post a lump sum of \$1,000 to a bank to cover the payments.

You need to be able to track vendor payments individually.

Which feature should you recommend?

A. Ledger setup



B. Journal voucher

C. Bank reconciliation

Correct Answer: B

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